$\begin{array}{c} \text{Media-} \\ \text{Information} \\ 2007 \end{array}$

Editorial Board Publishing House Size Analysis

1 Short characterization: OMNIBUSREVUE and BUS AKTUELL – the successful and unique subscription combination of specialized magazines about buses in Germany.

OMNIBUSREVUE, the oldest specialized bus magazine in Germany, has for decades had the highest number of sold copies in the market. This is the best proof of its success in meeting the information demands of bus company owners. BUS AKTUELL – the market place of the bus industry – has for 17 years been published every two weeks, in alternation with OMNIBUSREVUE, and offers fast and comprehensive information on all topics pertaining to buses and coach tourism. Carefully researched information and independent reporting guarantee in-depth specialized information used by bus company owners in Germany, Austria, Switzerland, and other European countries for their decisions.

2 Frequency of publication: monthly (bi-weekly alternating)

3 Year of publication: 58th year 2007 (OR), 18th year 2007 (BA)

4 Web-address (URL): www.omnibusrevue.de,

www.busaktuell.de, www.busmarkt.com

5 Memberships: 6 Medium: 7 Publisher: -

8 Editorial Board: Springer Transport Media GmbH

Postal address: P. O. Box 80 20 20, 81620 Munich, Germany House address: Neumarkter Str. 18, 81673 Munich, Germany

Phone: +49-89 / 43 72-0 Fax: +49-89 / 43 72-23 98

Internet: www.verlag-heinrich-vogel.de E-mail: anzeigen-vhv@springer.com

9 Editorial department:

Editor in chief: Birgit Bauer

birgit.bauer@springer.com

10 Advertising office:

General Advertisement Director: Michaela Lenz Advertising director: Vivica Schendel

vivica.schendel@springer.com

11 Distribution director: Jutta Rethmann

Phone:01 80/5 26 26 18 (0.14 €/min.) E-mail: vertriebsservice@springer.com

12 Advertised price:

Annual subscription rate

Inland: € 71.90 plus 25.00 packing/postage, incl. 7% VAT Foreign Countries: € 71.90 plus 40.90 packing/postage, incl. 7% VAT Single copy: € 8.00 plus 1.90 packing/postage, incl. 7% VAT

13 ISSN-No: 1436-9974 (OR) 0939-0839 (BA)

14 Size analysis:

Magazine format: Total size: Editorial section: Advertising section:	OMNIBUSREVUE 2005 = 12 editions 210 mm (w), 280 mm (h) 1,004 pages = 100.0 % 591 pages = 58.9 % 413 pages = 41.1 %	BUS AKTUELL 2005 = 12 editions 300 mm (w), 420 mm (h) 212 pages = 100.0 % 112 pages = 52.8 % 100 pages = 47.2 %
of them are		
Classified ads:	87 pages = 21.1 %	8 pages = 8.0 %
Classified aus.	07 pages 21.1 /c	o pages – 0.0 /c
Tourism ads:	149 pages = 36.1 %	31 pages = 31.0 %
	1	- F8

Supplements

(Loose-leaf inserts): 25 pieces 10 pieces

15 Content analysis: Not surveyed

16 Circulation control:



17 Analysis of circulation:

Average circulation within one year (from July 1st 2005 until June 30th 2006)

	OMNIBUSREVUE	BUS AKTUELL
Printed copies:	7,250	7,292
Total circulation therefrom abroad:	6,908 722	6,983
therefrom abroad:	122	533
Total net paid circulation:	3,569	3,539
therefrom abroad:	383	369
subscribed copies	3,307	3,283
therefrom copies for members	s -	-
Sale by retail	-	-
Other sale	262	256
Free copies:	3,339	3,444
Remainer, file and checking copies	342	309

18 Geographical circulation analysis: OMNIBUSREVUE

Economic area	Quote of real circulationed press run copies	
T1 J		
Inland Foreign Country	89.5 10.5	6,186 722
Total circulation	100.0	6,908

18 Geographical circulation analysis: BUS AKTUELL

Economic area	Quote of real	circulationed press run
	%	copies
Inland	92.4	6,450
Foreign Country	7.6	533
Total circulation	100.0	6,983

 $\begin{array}{c} \text{Media-} \\ \text{Information} \\ 2007 \end{array}$

Subjects and Dates, Page 1

Issue	Publication Date	Closing Date Image Ads	Closing Date Printing Material	Themes Techniques	Trade fairs 2007
OR 1	Dec 28, 2006	Nov 24, 2006	Dec 8, 2006	Ski cases and bicycle trailers Equipment for passangers with handicap	
BA 1	Jan 16, 2007	Dec 19, 2006	Jan 3, 2007		CMT, Stuttgart Jan 13 to 21, 2007
OR 2	Jan 25, 2007	Dec 18, 2006	Jan 8, 2007	Fleet management, vehicle tracking	
BA 2	Feb 13, 2007	Jan 24, 2007	Jan 31, 2007		CBR , Munich Feb 24 to 28, 2007
OR 3	Feb 22, 2007	Jan 22, 2007	Feb 2, 2007	Minis + Midis	
BA 3	Mar 13, 2007	Feb 21, 2007	Feb 28, 2007		ITB, Berlin Mar 7 to 11, 2007 CeBIT, Hanover Mar 15 to 21, 2007
OR 4	Mar 29, 2007	Feb 23, 2007	Mar 9, 2007	Air conditioning systems	TUR, Gothenborg Mar 22 to 25, 2007
BA 4	Apr 10, 2007	Mar 19, 2007	Mar 26, 2007		
OR 5	Apr 26, 2007	Mar 23, 2007	Apr 4, 2007	Washing facilities Overview of used vehicles Supplement: Workshop-Special I	
BA 5	May 15, 2007	Apr 24, 2007	May 2, 2007		
OR 6	May 31, 2007	Apr 26, 2007	May 10, 2007	Tank cards	
BA 6	Jun 12, 2007	May 21, 2007	May 29, 2007		

 $\begin{array}{c} {\rm Media-}\\ {\rm Information}\\ 2007 \end{array}$

Subjects and Dates, Page 2

Issue	Publication Date	Closing Date Image Ads	Closing Date Printing Material	Themes Techniques	Trade fairs 2007
OR 7	Jun 28, 2007	May 25, 2007	Jun 8, 2007	Seat comfort and seat arrangements	
BA 7	Jul 17, 2007	Jun 27, 2007	Jul 4, 2007		
OR 8	Jul 26, 2007	Jun 26, 2007	Jul 6, 2007	RDA-trade fair-issue Supplement: BUS 2007	
BA 8	Aug 7, 2007	Jul 18, 2007	Jul 25, 2007		RDA, Cologna Aug 7 to 9, 2007
OR 9	Aug 31, 2007	Jul 30, 2007	Aug 10, 2007	Alternative gears, Coach of the Year	
BA 9	Sep 11, 2007	Aug 22, 2007	Aug 29, 2007	BTB-Special	
OR 10	Sep 27, 2007	Aug 28, 2007	Sep 7, 2007	Preview of Busworld in Kortrijk	Tour + Travel , Warsaw Sep 20 to 22, 2007
BA 10	Oct 16, 2007	Sep 25, 2007	Oct 2, 2007		BTB, Vienna, Oct 2007 Busworld, Kortrijk, Oct 19 to 24, 2007
OR 11	Oct 25, 2007	Sep 24, 2007	Oct 5, 2007	Minis + Midis Supplement: Workshop-Special II	MIT, Paris Oct 10 to 12, 2007 TTW/BusContact, Montreux Oct 2007
BA 11	Nov 13, 2007	Oct 23, 2007	Oct 30, 2007	Report on Busworld in Kortrijk	Bus & Mobility, Verona Nov 2007
OR 12	Nov 29, 2007	Oct 29, 2007	Nov 9, 2007	Exhaust-gas treatment Report on Busworld in Kortrijk Overview of used vehicles	World Travel Market, London Nov 12 to 15, 2007
BA 12	Dec 11, 2007	Nov 20, 2007	Nov 28, 2007		
OR 01/08	Dec 27, 2007	Nov 22, 2007	Dec 5, 2007	Maintenance and repair	

Media-Information

Advertisement rate card No. 46 (OR), No. 17 (BA) Current prices from Oct 1, 2006



2007

1 Circulation:	OR	BA
Printed copies:	7,250	7,292
Total circulation in annual average	6,908	6,983

2 Magazine size

OMNIBUSREVUE

Size: 210 x 280 mm

Type area: 185 mm wide, 250 mm high

4 columns, 43 mm 3 columns, 60 mm

BUS AKTUELL

Size: 315 x 435 mm

Type area: 293 mm wide, 374 mm high

6 columns, 45 mm

3 Printing process, artworks:

OR: Offset printing, wire-stitching.

Positive films (inverted) up to 133-line screen (OR) or up to 120-line screen (BA) will be redigitised. For lithos, fair drafting, opaque copies, or slides, we will charge the reproduction costs.

7 Ads and rates:

All prices are plus VAT.

8 Surcharges: (discount possible)

8.1 Colours

Normal colours from Euro-scale DIN 16539, charged by colour -

8.2 Preferential positions

Fixed positions 645.00 €

8.3 Ad formats

Bleeding across the gutter
Bleeding advertisement over type area

9 Prices for classified ads/situations wanted:

Single column millimetre rate for

Commercial ads (1 column, b/w)

(1 column)

Commercial ads (1 column, coloured) 4.60 € Private ads (1 column, b/w) 2.85 € Private ads (1 column, coloured) 3.91 € Situations wanted

Box number fee $10.00 \in$ **10 Special ad forms:** on request

11 Discounts: acceptance within a year

(Starting with appearance of the first advertisement)

Frequency discount		Quantity disc	count
3 insertions	3%	3 pages	5%
6 insertions	5%	6 pages	10%
9 insertions	10%	9 pages	15%
12 insertions	15%	12 pages	20%
All surcharges qua	alify for discou	nt.	

12 Combinations:

4 Publication:

Frequency of publication: monthly

(bi-weekly alternating)

Publications dates, closings dates and dates for submission:

see timetable "Subjects and Dates"

5 Publisher: Springer Transport Media GmbH House address: Neumarkter Str. 18, 81673 Munich Postal address: P. O. Box 80 20 20, 81620 Munich

Advertising

department: Meike Swoboda

phone: +49-89 / 43 72-27 75 fax: +49-89 / 43 72-23 98

e-mail: anzeigen-vhv@springer.com

6 Payment terms:

direct debit
within 10 days
3% prompt payment discount
2% prompt payment discount

- within 30 days

from date of invoice net VAT no. DE 152942001

Bank accounts:

Commerzbank Munich

IBAN DE17 7004 0041 0590 3893 00, BIC COBADEFF700

13 Bound inserts (only OMNIBUSREVUE):

2 pages 3,105.00 €
4 pages 6,210.00 €
6 pages 9,315.00 €
8 pages 12,420.00 €

(Discount: 1 page insert = 1 full-page ad)

Please supply the bound-in inserts in the untrimmed format 213 wide x 286 high (folded). The price applies to inserts with a paper weight up to 170~g / sq. metre (rates for heavier papers on request).

14 Loose-leaf inserts:

loose inserted, max. format: 203 mm x 275 mm (OR)

293 mm x 374 mm (BA)

Number of inserts available on request. Inserts possible a press run of 5,000 copies.

15 Glued-in postcards:

Glued-in postcards/thousands 82.00 a Prospect/commercial sample on request, after sight of a sample.

Only in combination with an full page-ad (prices see above). Loose inserts and glued-in postcards do not qualify for discounts.

16 Delivery address for the positions 13 to 15:

f&w Mediencenter Holzhauser Feld 2 83361 Kienberg

Delivery notice: for OMNIBUS REVUE no. ...

for BUSAKTUELL no.

Please send in advance 10 samples to advertising sales department.

3.35 €

1.81 €

OMNIBUSREVUE

 $\begin{array}{c} \text{Media-} \\ \text{Information} \\ 2007 \end{array}$

Advertisement rate card No. 46 (OR)

2/1 page: 2/1 page truncate:*	W 397 x H 250 W 420 x H 280	1/4 page (upright): 1/4 page truncate:*	W 43 x H 250 W 57 x H 280
Basic rate b/w coloured	6,210.00 € 8,950.00 €	1/4 page (landscape): 1/4 page truncate:* 1/4 page, 2-columns:	W 185 x H 65 W 210 x H 82 W 90 x H 125
1/1 page: 1/1 page truncate:*	W 185 x H 250 W 210 x H 280	Basic rate b/w coloured	850.00 € 1,270.00 €
Basic rate b/w coloured	3,105.00 € 4,475.00 €	1/8 page, 1-column: 1/8 page, 2-columns:	W 43 x H 125 W 90 x H 65 W 185 x H 33
1/2 page (upright): 1/2 page truncate:* 1/2 page (landscape): 1/2 page truncate:*	W 90 x H 250 W 102 x H 280 W 185 x H 125 W 210 x H 140	1/8 page, 4-columns: Basic rate b/w coloured	W 185 X H 35 465.00 € 790.00 €
Basic rate b/w coloured	1,665.00 € 2,445.00 €	Front cover page Basic rate, 4-coloured	5,565.00 €
1/3 page (upright): 1/3 page truncate:* 1/3 page (landscape):	W 60 x H 250 W 72 x H 280 W 185 x H 85	2., 3., 4. cover page Basic rate, 4-coloured	5,255.00 €
1/3 page truncate:* Basic rate b/w coloured	W 210 x H 98 1,045.00 € 1,570.00 €	Island ad: coloured, 1-column, 43mm wide	21.00 €
		PR ad: 1/1 page, coloured	4,475.00 €

^{* + 4} mm bleed at all edges to be truncated



 $\begin{array}{c} \text{Media-} \\ \text{Information} \\ 2007 \end{array}$

Advertisement rate card No. 17 (BA)

1/1 page (newspaper size): 1/1 page truncate:* Basic rate b/w coloured	W 293 x H 374 W 315 x H 435 4,290.00 € 5,320.00 €	1/4 page (upright): 1/4 page (landscape): Basic rate b/w coloured	W 144 x H 187 W 293 x H 93 1,465.00 € 1,980.00 €
1/1 page (magazine size): Basic rate b/w coloured	W 185 x H 250 2,770.00 € 3,800.00 €	1/6 page (upright): 1/6 page (landscape): Basic rate b/w coloured	W 45 x H 374 W 293 x H 62 1,155.00 € 1,525.00 €
1/2 page (upright): 1/2 page (landscape): Basic rate b/w coloured	W 144 x H 374 W 293 x H 187 2,770.00 € 3,800.00 €	1/8 page, 2-columns: 1/8 page (landscape): Basic rate b/w coloured	W 94 x H 140 W 293 x H 46 790.00 € 1,090.00 €
1/3 page (upright): 1/3 page (landscape): Basic rate b/w 2-coloured	W 94 x H 374 W 293 x H 124 2,225.00 € 2,915.00 €	Baseboard: Basic rate Island ad: coloured, 1-column, 45mm wide	W 244 x H 80 3,100.00 € 21.00 €
		PR ad: 1/1 page, coloured	5,320.00 €

* + 4 mm bleed at all edges to be truncated

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 $\begin{array}{c} \text{Media-}\\ \text{Information}\\ 2007 \end{array}$

Online Ad Forms

1. Web-Adresse (URL):

www.omnibusrevue.de - www.busaktuell.de

2. Short charakterization:

Comprehensive Internet offer for decision makers, advisers and opinion-leaders in the bus and coach industry. Daily updates of news and background reports, jurisdiction, databases with search function for tour planning, industry sector data, used-vehicle market, and much more.

3. Ads and rates:

rus and races.		
Banner	Format (WxH)	Price*
	in Pixel	(per thousand)
Superbanner	728 x 90	42.00 €
Skyscraper	120 x 600 or 200 x 400	42.00 €
Combi-Package	Displaying all banners	62.00 €
(Tandem-Ad)	simultaniously:	
	- Superbanner (728 x 90)	
	- Skycraper (200 x 400)	
	- Contant-banner (440 x 40)	
Pop-Up/Under/Layer	format on request	42.00 €
Hockey-Stick	_	62.00 €

^{*} valid from Oct, 1 2006; Prices are subject to VAT.

4. Newsletter:

Advert text incl. URL, e-mail and picture/logo. Text formatting possible.

	Top sponsoring	Second position
Positioning	directly before topic overview	between topics
Prices*		
(per thousand)	36.00 € (per workday)	26.00 € (per workday)
Combi-Package	Occupation of both	50.00 € (per workday)
_	advertisement positions	

^{*} valid from Oct, 1 2006; Prices are subject to VAT.

Number of Newsletter-Subscribers August 2006: 1,144

Data delivery:

Advert in text format with linked logo: 6–8 lines of 72 characters + logo (approx. 150 x 150 px, max. size 20 KB) **or** as banner 650 x 150 Pixel GIF-Banner (static or animated, max. size 30 KB)

5. Online Special ad forms:

Infolines, sponsoring, cooperations on request.

6. Data delivery:

online-inserate@springer.com

See www.mediacentrum.de for our terms and conditions.

Mailing-list Analysis

19 Industrial sectors/branches of industry/types of business

Branch/section	Recipientsgroups According to classification of the industry branches of the Federal Statistical Office	Quota of total circulation		
(approx.)		%	Projection (approx.)	
			OR	BA
60.21.1	Conveyance of passengers in the omnibus occasional services	44	2,720	2,840
60.21/60.23	Conveyance of passengers in the line operation by land, other passenger transportation by land traffic	27	1,670	1,740
63.3	Travel agencies and tour operators	12	740	770
55	Hotel and restaurant etablishments	6	370	390
34/50	Manufacturing, trade, maintenance and repair of motor vehicles	4	250	260
	Other	5	310	320
	Not specified	2	120	130
	Rounding difference		6	-
	Total circulation inland	100	6,186	6,450
	Foreign countries (unlevied)		722	533
	Total circulation inland and foreign countries		6,908	6,983

Data Ticket

Transfer of digital data

If you send your advert via ISDN, e-mail, to our FTP server, or on a data medium, it is vital you include this information:

Sender/Company:					
Telephone:					
Advert Information	ı				
Issue:		Section	1:		
Advert format:		Colors	;		
File name:		application:	Version:		
Operating system:	☐ Apple MacIntosh		☐ Windows PC		
Data transfer via	□ FTP	□ ISDN	□ E-Mail	☐ Data medium by mail	
Proof	□ color match (ISO)	☐ content match	follows via mail (please tick if appropriate)		

Creation of data

- Create your data with a common DTP application or another application capable of creating Postscript files. For the settings, please check the notes on our homepage www.stuertz.de in the "Sie & Wir" ("You & Us") section.
- Please provide only printable PDF files in the size of the advert format (without white borders) with a bleed of 3 mm on all sides.
- Create color pictures in CMYK mode, or convert them to CMYK.
- Please do not include color copies of adverts to be published in black & white.
- Special colors have to be defined as HKS or Pantone values.

Transfer of data

- Include all files and folders to be transferred in one parent folder.
- Name the folder, starting with the magazine name.
- Use WinZip (.ZIP) or Stuffit (.SIT) to reduce the file size for the transfer.

Contact details

FTP: ftp.stuertz.de (Please request user name and password via e-mail)

ISDN (Leonardo): +49-9 31/385-415

E-mail: gecont@stuertz.de Fax: +49-9 31/385-383

Contact to:

Stürtz GmbH Science / Anja Eichelbrönner Alfred-Nobel-Str. 33 97080 Würzburg

Status quo: February 2006

Tel.: +49-9 31/3 85-2 30